

Athens, 10 September 2026

No. Prot.: 5537/2026

Request for Proposal for the DESIGN, CONSTRUCTION, DECORATION, FIT-OUT DISMANTLING AND REMOVAL OF THE NATIONAL GREEK PAVILION & BRANCH GREEK PAVILION, AT THE 9th INTERNATIONAL EXHIBITION, CHINA INTERNATIONAL IMPORT EXPO, (9th CIIE), 5-10 November 2026.

**Total Maximum Budgetary Expenditure:
One hundred and fifty thousand & five hundred EUROS
(€150.500,00 + plus the corresponding VAT)**

Introduction

Enterprise Greece is the official agency of the Greek State, under the supervision of the Greek Ministry of Foreign Affairs, mandated to promote investments in Greece, exports from Greece, and make Greece more attractive as an international business partner.

Applicable is the internal Procurement Regulation (Gazette PRADIT 148/2020) and Article 84 of Law no. 4635/2019.

Project Duration: Upon the signing of the contract to the completion of the deliverables as described below.

Referring to the Greek participation in the above-mentioned exhibition, Enterprise Greece, as the Contracting Authority, kindly requests from interested parties to submit detailed drawings and quotation (hereinafter "offers") for the construction, the supply of all types of equipment, decoration and the dismantling and removal, after the completion of the Exhibition, of the Greek Pavilion at:

- the Country Sector of a total surface of 132 sq. m. of the National Pavilion with the following specifications.
- the Business Sector of a total surface of 36 sq. m. with the following specifications.

The present procedure falls under the following CPV codes: CPV: 39154100-7 (exhibition stands).

The project budget has been approved within the framework of the no. protocol 4692-20/07/2026 Commitment Decision (ΑΔΑ: Π41Κ46ΨΧ6Σ-ΝΘΛ), revenues PDE.

Important Note:

Available to bidders:

- **Bidder to submit its offer for both Business Sector Greek Pavilion and Country Sector/ National pavilion. €132.500**
- **Bidder to submit its offer for either Business Sector Greek Pavilion or Country Sector/ National pavilion. €18.000**

Country Sector/ National Pavilion

CONSTRUCTION AREA: 132 sqm

The CHINA INTERNATIONAL IMPORT EXPO will take place from 5 to 10 November 2026, at National Exhibition and Convention Center Shanghai.

Contracting Authority is the société anonyme with the trade name "ENTERPRISE GREECE S.A.", which invites, in accordance with the rules of I.E. "China International Import Expo", the approved manufacturers, as they are referred in annex 3 of the manual 1, to submit detailed proposals and tenders (hereinafter referred to as "the tenders") for the construction of the National Greek Pavilion, in accordance with the approved designs concerning the Greek Pavilion, as they contained in annex 1, with the following specifications.

The Greek booth is located at Hall 5.2. of the National Pavilions.

SURFACE CONSTRUCTION: 132 square meters

TECHNICAL DESCRIPTION:

1. Construction

Pavilion perimeter wall of up to 6m height (including the fascia with the general labeling of the Greek pavilion) or more pursuant to the Exhibition's regulations. The Contractor ought to make arrangements should any particular approval be required.

Internal walls separating individual stands.

The indicated construction material is paint-feasible wood or derivatives.

2. Floors

The pavilion floor level height may exceed the fair floor level height at maximum 2-5 cm. The pavilion floor could be one of the following: carpet, laminated or vinyl, in a matching color to the artwork will be given by Enterprise Greece. For the stands where the exhibits will be marble, the construction of the floor should be such that will withstand the weight of the exhibits.

3. Lighting

Note that the lighting equipment should include powerful, low electricity consumption light bulbs of warm colors. That particular aspect shall be given special attention throughout the selection procedure. The candidate contractors are expected to describe the lighting features in detail. Adequate lighting (1 spot of 150 HQI white light (warm lighting) or other similar technical solution

4. Electrical Installation

As for the plug points of the stands, the contractor will place switchboards equipped with necessary fuses and switches. The whole installation should be grounded and equipped with the necessary distribution boxes and silent junction. Each table will bear many power switches, in analogy to the individual lines of each stand, according to the Exhibition's regulations. Exhibition's Regulations should be strictly pursued regarding the entire project. The Contractor's Financial Offer also includes the cost of power supplies for the organizing authority.

5. Signage

Elevated structures and hanged banner (according to the Exhibition's Regulations) to be placed on the top of the Greek Pavilion, depicting the Greek identity logo "GREECE" (artwork provided by

Enterprise Greece). The cost of the hanging of the banners will be borne by the Contractor. The Contractor shall also print and install the artwork of the branding of the Greek participation at the fascia of the pavilion. The artwork will be given by Enterprise Greece.

6. Decorative elements and graphics

The decorative elements and graphics will frame the construction and will be placed at locations indicated by the designer. The costs for the adjustment and printing of the "ENTERPRISE GREECE" trademarks will be borne by the Contractor.

7. Equipment

The National pavilion will be furnished with **approximately** the following items:

- 3 round tables with 4 chairs / each
- 1 sofa (2-seats) and a coffee table
- 4 info counter/ counter with a lockable cupboard and 1 stool
- 4 lcd screens tv or led wall 2.5*3 m
- 3 showcase, shelving, display cubes etc.
- 4 clothes hangers
- 5-6 garbage cans
- 3-4 brochure holder
- 10 power outlets + 2 power outlets at the storage house

8. Printing and cover

The contractor will print and cover the walls of the Office and the information counter with the logo and graphics of ENTERPRISE GREECE, provided by ENTERPRISE GREECE according to the given architectural plan.

9. Storage

One common storage (4,5m x 4,5m) will have lockable doors and be equipped with shelves.

10. Conference room

One conference room with one (1) table and 12 chairs and 2 cupboards with locks

11. The **configuration** of the Greek pavilion will be carried out for the purpose of promoting both the Greek identity and its special characteristics in the field of exhibits and the corporate identity of the companies that will participate in the Greek pavilion. Therefore, the Greek pavilion should:

- be functional and of modern aesthetics.
- Be recognizable by the visitors whose interest it attracts (Utilization of the logos that will be given to the interested parties by Enterprise Greece to be incorporated into the study).
- To be specific to the spirit of this Exhibition and the special characteristics of Greek building materials.
- To meet the objectives of Greek participation.

Business Sector/ Branch Pavilion

CONSTRUCTION AREA: 36 sqm

PARTICIPATING COMPANIES: Approx. 4

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Contracting Authority is the société anonyme with the trade name "ENTERPRISE GREECE S.A.", which invites, in accordance with the rules of I.E. "China International Import Expo", the approved manufacturers, as they are referred in annex 3 of the manual 1, to submit detailed proposals and tenders (hereinafter referred to as "the tenders") for the construction of the Branch Greek Pavilion, in accordance with the approved designs concerning the Greek Pavilion, as they contained in Annex 1, with the following specifications:

The Greek booth is located at Hall 2.2 of the Food & Agricultural Products section of the exhibition, see *Figure 1* below:

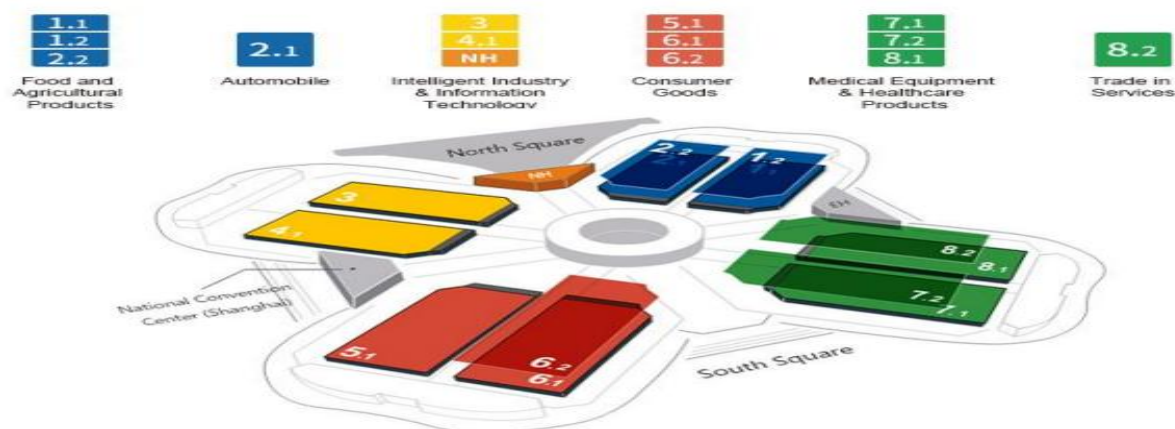


Figure 1

SURFACE CONSTRUCTION: 36 square meters

TECHNICAL DESCRIPTION

1. Construction

Pavilion perimeter wall of up to 6m height (including the fascia with the general labeling of the Greek pavilion) or more pursuant to the Exhibition's regulations. The Contractor ought to plan arrangements should any particular approval be required.

Internal walls separating individual stands.

The indicated construction material is paint-feasible wood or derivatives.

2. Floors

The pavilion floor level height may exceed the fair floor level height at maximum 2-5 cm. The pavilion floor could be one of the following: carpet, laminated or vinyl, in a matching color to the artwork will be given by Enterprise Greece. For the stands where the exhibits will be marble, the construction of the floor should be such that will withstand the weight of the exhibits.

3. Lighting

Note that the lighting equipment should include powerful, low electricity consumption light bulbs of warm colors. That particular aspect shall be given special attention throughout the selection procedure. The candidate contractors are expected to describe the lighting features in detail. Adequate lighting (1 spot of 150 HQI white light (warm lighting) or other similar technical solutions

4. Electrical Installation

As for the plug points of the stands, the contractor will place switchboards equipped with necessary fuses and switches. The whole installation should be grounded and equipped with the necessary distribution boxes and silent junction. Each table will bear many power switches, in analogy to the individual lines of each stand, according to the Exhibition's regulations. Exhibition's Regulations should be strictly pursued regarding the entire project. The Contractor's Financial Offer also includes the cost of power supplies for the organizing authority.

5. Signage

Elevated structures and hanged banner (according to the Exhibition's Regulations) to be placed on the top of the Greek participation, depicting the Greek identity logo "GREECE" (artwork provided by Enterprise Greece). The cost of the hanging of the banners will be borne by the Contractor. The Contractor shall also print and install the artwork of the branding of the Greek participation at the fascia of the pavilion. The artwork will be given by Enterprise Greece.

6. Decorative elements and graphics

The decorative elements and graphics will frame the construction and will be placed at locations indicated by the designer.

The costs for the adjustment and printing of the "ENTERPRISE GREECE" trademarks will be borne by the Contractor.

7. Equipment

Each booth of the pavilion will be furnished with the following:

- 2 bars
- 2 round tables with 4 chairs
- 4 info counter/ counter with a lockable cupboard and 4 stools
- 4 showcase, shelving, display cubes etc.
- Signage for each exhibitor with name and logo to be positioned at the front of the counter.
- 1 Lightbox for each exhibitor with name and logo. Minimum dimensions 40 cm width by 80 cm high.
- 4 clothes hangers
- 4-6 garbage cans
- 4 brochure holders
- 8 power outlets

8. Storage room

One common warehouse (1,5m x 3m) will have lockable doors and be equipped with shelves.

9. Decorative elements and graphics

The decorative elements and graphics will frame the construction and will be placed at locations indicated by the designer.

The costs for the adjustment and printing of the trademarks will be borne by the Contractor.

OBLIGATIONS OF THE CONTRACTOR

The Contractor undertakes to perform the following:

- To have at least one employee fluent in English and Chinese, **always** present at the pavilion during the construction period.
- Fill in - within the specified deadlines – of all the technical forms, which are required by the Exposition (electricity, water, safety, etc.) according to the instructions of the organizer and in consultation with ENTERPRISE GREECE
- Provide technical support regarding the proper functioning of the pavilion throughout the duration of the Exhibition, immediate replacement of any defective equipment, considering the organizer's manuals
- Communicate with the Contracting Authority and sustain the necessary equipment.
- Insurance of the pavilion (materials and constructions) throughout the duration of the exhibition.
- Cleaning of the premises before the delivery of the Pavilion and during the exhibition days
- On-site correction of logos and printing of the Pavilion.
- Immediate replacement and restoration of materials or decorative items destroyed during the Exhibition (including theft).
- The repair of damages, during the period of construction of the Greek National Pavilion at CHINA INTERNATIONAL IMPORT EXPO 2026.
- The dismantling of the Greek National Pavilion at CHINA INTERNATIONAL IMPORT EXPO 2026.
- Removal of building materials from the exhibition area before the delivery of the Pavilion and after the dismantling.
- Disassembly, repair, and removal will take place within the deadline set by the terms and regulations of the CHINA INTERNATIONAL IMPORT EXPO 2026 Exhibition - Manuals of the CHINA INTERNATIONAL IMPORT EXPO 2026 Exhibition.

Due Date of Delivery of the construction: As determined by the regulations of CHINA INTERNATIONAL IMPORT EXPO.

REQUIRED DOCUMENTS TO BE SUBMITTED BY APPLICANTS

- The financial offer in Euros. Interested Parties from countries outside the euro zone must quote their prices in euro. The price quoted may not be revised in line with exchange rate movements. It is for the Interested Party to bear the risks or the benefits deriving from any variation. Additionally, all amounts shall be free of all duties, taxes, and other charges, i.e., also free of VAT.

Attention is drawn to the following points:

- i. Price revision is not applicable.
 - ii. All kind of expenses are included in the fee. The Contractor is liable for any charges in favour of third parties according to the applicable legislation, except for the applicable VAT. The Contractor shall have sole responsibility for compliance with the tax laws which apply to him. The offer shall be unconditional and without any reservations and it cannot lead to the Budget stated in this RFP being exceeded
- The technical proposal that shall include at least 3D drawings from two directions for the stands, technical description, specs and photos of the construction, the materials and the equipment that will be used), the name of the special booth constructor and his number.

- Public statement signed by the applicant or his/her legal representative in the case of a legal entity, indicating that a) the applicant underwriting is fully aware of the terms of this invitation, and accepts them without reluctance, b) the tender was prepared in accordance with the terms of this Invitation c) the tender covers the entire project as it is described in this Invitation, d) all documents mentioned and listed in the offer are true and accurate, e) the applicant resigns from any reimbursement rights relating to cancellation or discontinuance of the tender.
- List of projects successfully operated in similar scope.

Please note:

- Additional requirements that lead to additional costs should be approved in written by Enterprise Greece.
- The total square meters of the National Pavilion will determine the final cost of construction.
- Payment will be made, by Enterprise Greece, in two installments upon the acceptance of the deliverables: a. 50% upon acceptance, signature of the contract and delivery of final design with the prior issue of the relevant document and b. 50% after completion of the project and after the 30th of November 2026, with the prior issue of the relevant document.
- In case of, due to Contractor's liability, late or inadequate delivery of the deliverables agreed, sanctions are imposed as follows:
 - 1.- If the agreed deadlines of delivery expire and deliverables have not been delivered pursuant to the contractual terms; the Contractor is obliged to pay as a penalty clause a percentage of 0,2% of the total contract price for each day of delay.
 - 2.- If the Contractor does not fulfill his/her contractual obligations or if the fulfillment is inadequate or if he violates any of the contractual terms, Enterprise Greece reserves the right to revoke the Contractor without being obliged (EG) to pay any compensation.
 - 3.- The penalty clause is not imposed, and the revoke does not occur if the Contractor proves that the delay was caused by facts of force majeure or at fault of Enterprise Greece.
 - 4.- Time is calculated in calendar days; costs are calculated as provided for under the Agreement (VAT not included) and deadlines cannot be transferred.
- For any matter arising from both the implementation and interpretation of the Agreement to be signed, which will be governed by the Greek Law, the documents to be applied are the terms of this Invitation, the award decision of Enterprise Greece's competent body, the terms of the Agreement to be signed and the tender of the Contractor together with the provisions of Greek Civil Law, and any other Greek Law's in their versions applicable. For any dispute may arise during the implementation of the Agreement, and only if a friendly solution may not be achieved, it is recognized that the Competent Courts are those of Athens, which have the exclusive jurisdiction and power for the appeal of any dispute and before which each contractor party shall appeal or be appealed, on the application of Greek Law, both Substantive and Procedural.

Enterprise Greece reserves the right to ask from the Candidate with the highest score to improve its financial offer, prior to the final award of the assignment. The award is subject to the conclusion of a written contract.

CRITERIA FOR AWARDING

The contract award criterion is the most economically advantageous tender based on the price.

Terms and Conditions

1. The Expressions of Interest to be submitted and this RfP are governed by and construed in accordance with the laws of the Hellenic Republic and the Procurement Regulation.
2. Enterprise Greece or any of its advisors or agents or employees or officers are not to be held responsible or liable in respect of any error or misstatement/misrepresentation in, or omission from, this RfP. No person acquires against Enterprise Greece and its officers, agents, employees and officers, or the Enterprise Greece any right or claim for compensation, or indemnification, or other, for any reason or cause related to this RfP and/or the Proposal and/or the participation in the Tender. No representation, warranty or undertaking, expressed or implied, is, or will be made, in relation to the accuracy, adequacy or completeness of this RfP and the Tender Process in general.
3. Enterprise Greece reserves the right, at the fullest extent possible and at its exclusive discretion, to cancel, suspend, amend, or postpone this procedure, without any prior notice or update, as well as to terminate any negotiations or discussions at any stage of the process, without incurring any liability whatsoever as against any participant and/or any third party.
4. Enterprise Greece reserves the right, according to the Procurement Regulation, to extend and/or amend the engagement with the Successful Candidate in order to include complementary services which may be required and cannot be identified today, but which shall prove to be inseparable from the original engagement without causing a major issue, or which may be absolutely necessary for the completion of the provision of service.
5. Any dispute arising under, or out of, or in connection with the present RfP including the Expressions of Interest submitted shall be subject to the exclusive jurisdiction of the Courts of Athens, Greece.
6. Offers that are unreasonable or non-compliant with the terms of this call shall be rejected as inadmissible.

CONFIDENTIALITY – PERSONAL DATA

1. The collection and processing of any personal data included in the submitted proposals shall aim to the evaluation and selection of the candidates, in accordance with the provisions of the applicable national and European legislation on data protection, especially, Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data, and repealing Directive 95/46/EC (General Data Protection Regulation), as well as with the Greek Law 4624/2019.
2. All candidates shall comply with the existing national and European legal and regulatory framework with respect to the protection of personal data and shall take all necessary technical and organizational measures to ensure that the requirements of the General Data Protection Regulation are met.

ELECTRONIC INVOICING TO ENTERPRISE GREECE (B2G)

Please be informed that, in accordance with the applicable Greek legislation governing public procurement and payments by public sector entities, the issuance of **electronic invoices (e-Invoices)** is mandatory for all suppliers wishing to receive payment under contracts concluded with our organization. Accordingly, all invoices must be issued and transmitted in compliance with the **European Standard on Electronic Invoicing (EN 16931)** and the applicable provisions of the Greek legal framework.

Deadline:

Deadline for submission, **September 25TH 2026, at 24.00** "Athen's time zone".

Submissions via email: procurement1@eg.gov.gr , a.triposkoufi@eg.gov.gr

Language: English

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M. Karteros , T: +30 210 33 55 723, E. m.karteros@eg.gov.gr

For any clarification, please see below the link of the exhibition: <https://www.ciie.org/zbh/en/>

M. Giannopoulos, CEO

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ENTERPRISE GREECE SA